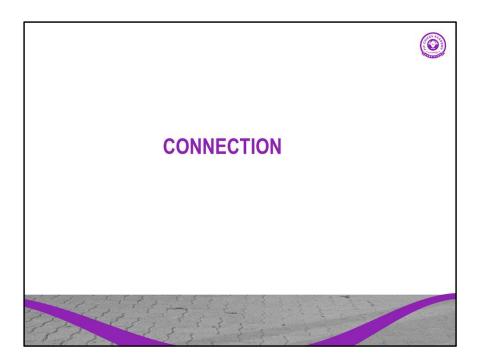






- 2. Community
- 3. Commitment







## CONNECTION

Yes members will show up because you have a great class but what happens when you understand them, know their why and are clear about their goals?

You have members who are connected to you, your brand and identify with this.



## CONNECTION

Ways to build connection in your program development:

- Always have some one on one time with your client at the start to find out their why. Best time to do this is during fitness assessment at the start of any program
- 2. Share knowledge and information to support their goals
- 3. Ask questions!
- 4. Remember their name and what they told you treat them like your BFF

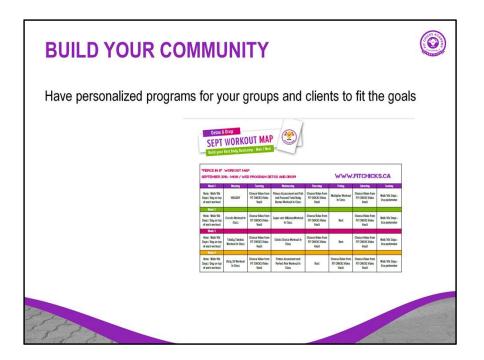
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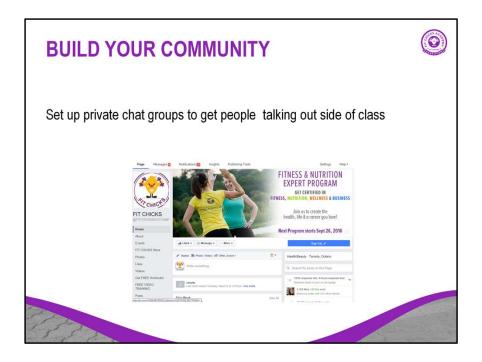




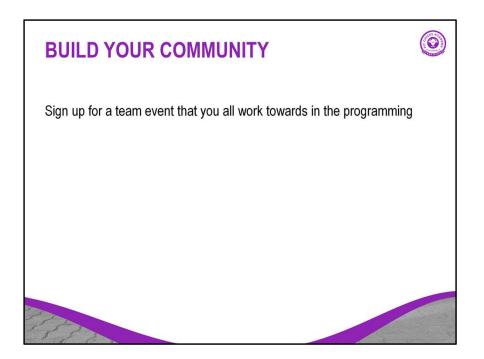




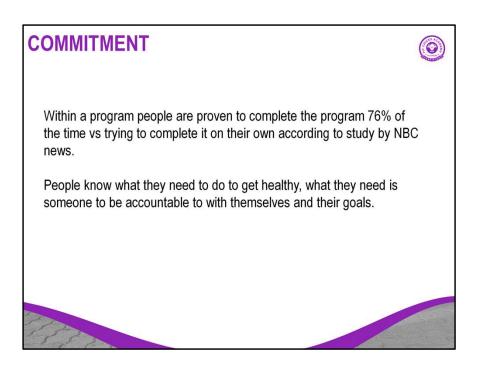


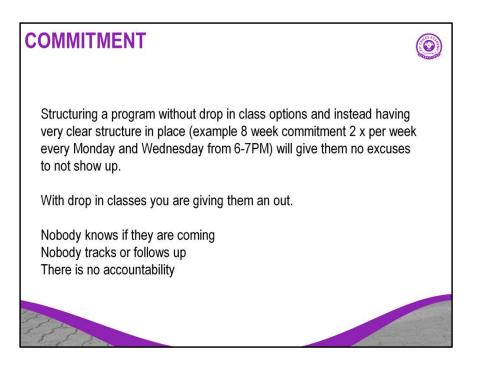


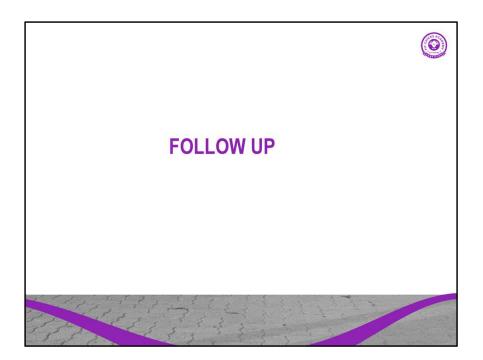


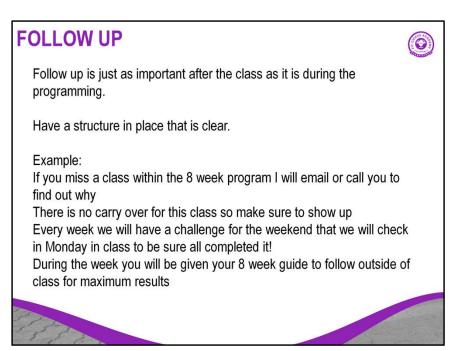




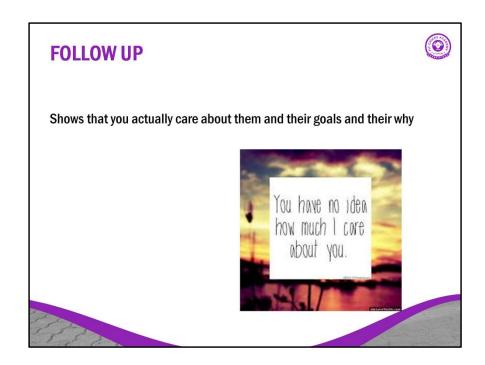


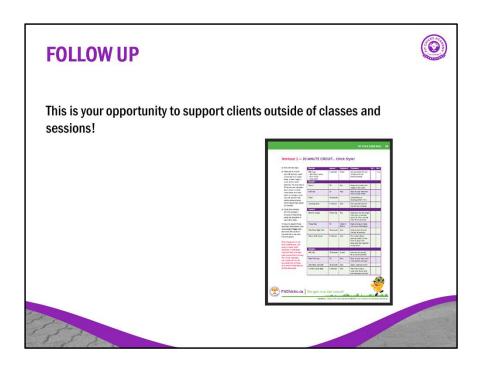


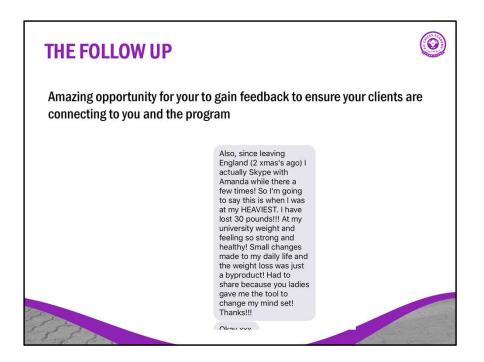


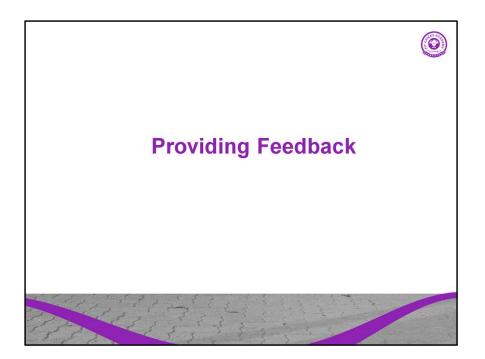


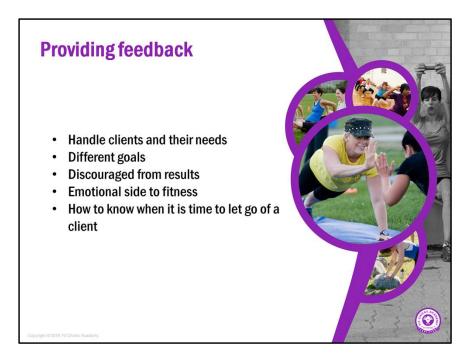


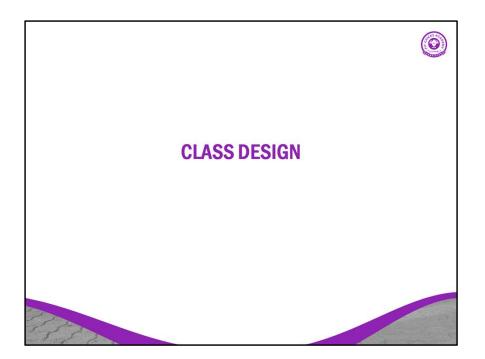








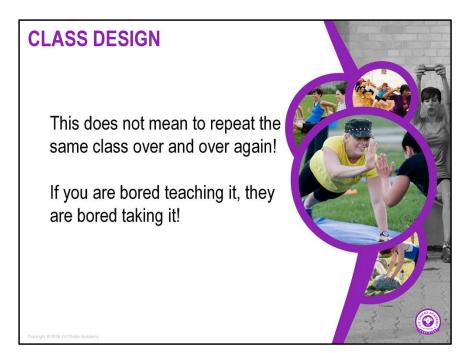


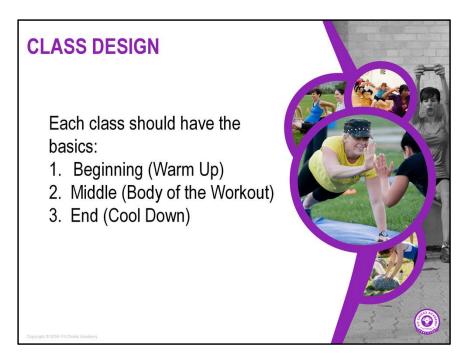


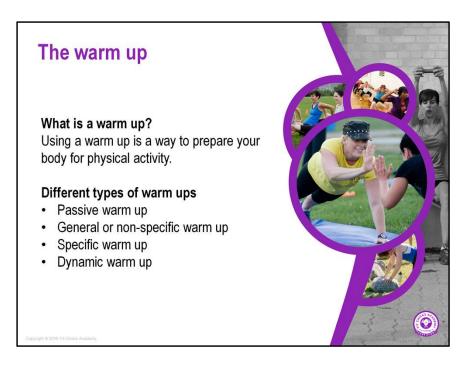
## **CLASS DESIGN**

When developing your class it is important to have a flow or signature style you are building this will make your clients feel this is unique to you as well as become familiar with your approach.

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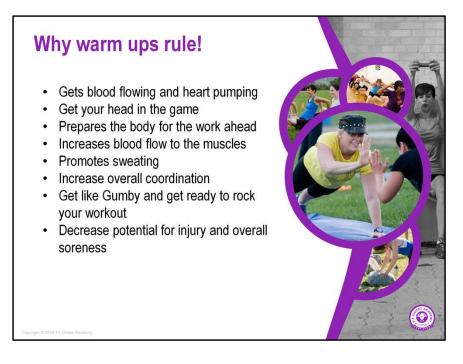




A warm up gradually revs up your cardiovascular system, increases blood flow to your muscles and raises your body temperature. Warming up may also help reduce muscle soreness and lessen your risk of injury. A warm up may leave you a little sweaty however it should not leave you fatigued.

Passive warm up: non performance based warm up more about heating up the body. Can be taking a hot bath or shower, sitting in the sun or a heated room. General or non-specific warm up: Muscles are activated and the body temperature increases. There will be a reduction in potential injury by utilizing this type of warm up. This can be anything such as walking, dancing or moving the body to increase blood flow and movement.

Specific Warm up: Utilizing the same muscle groups and mimicking movements similar to the ones about to be used in an activity or sport. Examples, using squats, lunges and jogging in place to warm up muscle groups prior to sprinting or skating. Dynamic warm up: a type of sports fitness routine in which momentum and active muscular effort are used to stretch and the end position is not held.



Increases degradation of oxyhemoglobin. In other words, warming up helps break down the chemical complex of oxygen, which enables it to separate from the blood and enhance its delivery to the muscle.

Increases body temperature. Warming up reduces the potential for muscle and connective injuries.

Increases blood flow to exercising muscles. The more blood that reaches the muscles, the easier the delivery of nutrients required for energy production.

Increase blood flow to the heart. More blood to the heart means a reduced risk for exercise-induced cardiac abnormalities.

Decreases muscle viscosity. Hey, if viscosity is bad for your car engine, it's not any better for your muscles. Warming up enhances the suppleness of the muscle.

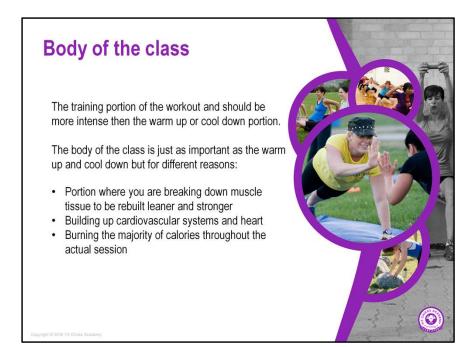
Help promote sweating. Remember: sweat is good. Sweating reduces the amount of heat stored in the body. Your body spends more energy cooling itself than through any other activity.

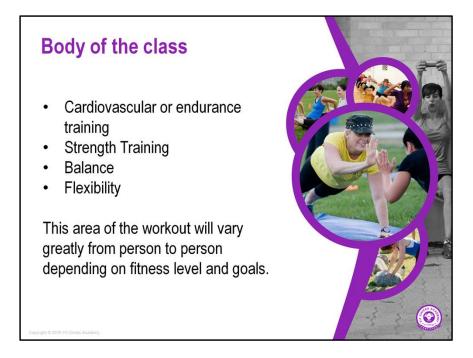
Enhances the speed of transmission of nerve impulses. Motor faculties improve greatly when you're warmed up. Need proof? Get out of bed and run to the front door. You'll probably bump into something, or worse, fall down. If you walked to the front door, and stretched. You could run like Forest Gump.

Increases the blood saturation of muscles and connective tissue. Sounds messy. In

reality, the more blood reaching the muscles, tendons and ligaments, the better the elasticity of these tissues. Which means better performance and reduced chance of injuries.

Prepares the cardiovascular system for impending workload. Helps the heart and blood vessels adjust to the body's increased demands for blood and oxygen. Prepares muscles for impending workload. Warming up may reduce the likelihood of excessive muscle soreness.





Cardiovascular or Endurance Training are activities increase your breathing and heart rate. They keep your heart, lungs, and circulatory system healthy and improve your overall fitness. Building your endurance makes it easier to carry out many of your everyday activities.

Strength exercises make your muscles stronger. Even small increases in strength can make a big difference in your ability to carry out everyday activities, such as climbing stairs and carrying groceries. These exercises also are called "strength training" or "resistance training."

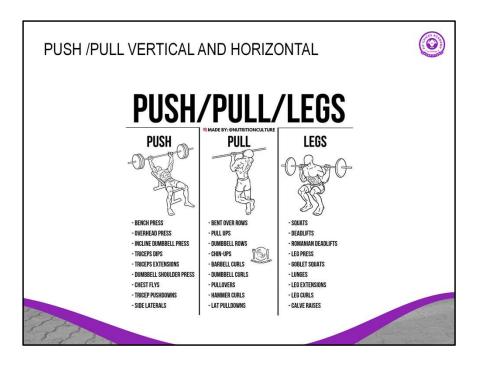
Balance exercises help prevent falls, a common problem in older adults. Many lowerbody strength exercises also will improve your balance.

Flexibility exercises stretch your muscles and can help your body stay limber. Being flexible gives you more freedom of movement for other exercises as well as for your everyday activities.



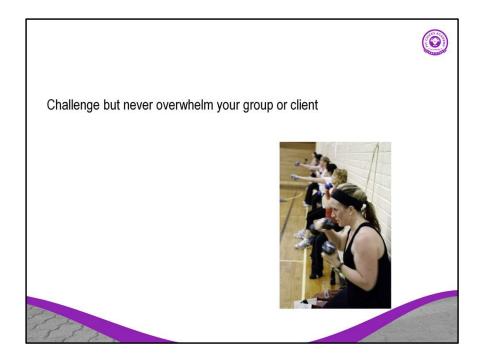
51 Ck 3 52007 Or	posing Muscle	Groups
Joint	Primary Movers	Primary Movers
Elbow	Biceps	Triceps
Shoulder	Pectoralis Major	Posterior Deltoids
Shoulder	Detoids, Signaphona	Letissimus Dorsi
Shoulder	Subscapularis, Teres major	Induspinatus, Teres Meor
Scapulae	Upper Trapezkus	Lower Trapezius, Pectoralis Minor
Scapulae	Mid-Trapezius, Rhomboids	Pectoralis Minor. Sematus Anterior
Spine	Rectus Abdominis	Erector Spinae
Но	liopsoes, Reclus Fernoria	Gluteus Maximua, Hamatringa
Нр	Giuleus Medius	Hip Adductors
Knee	Harnstrings	Quadriceps
Anikle	Tibialis Anterior	Gastrochemius, Soleus
Ankle	Tibialis Anterior, Tibialis Posterior	Extensor Digitorum Longus, Percheals

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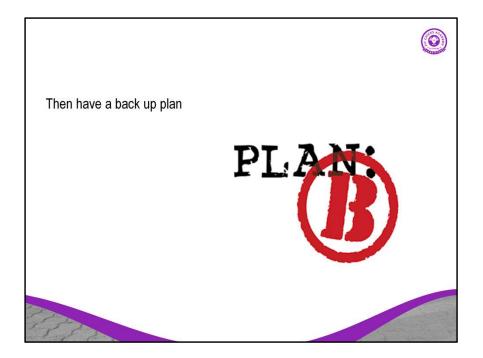


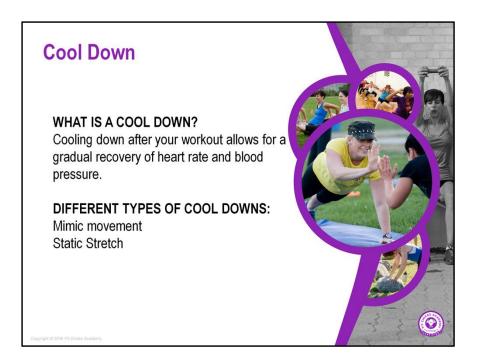
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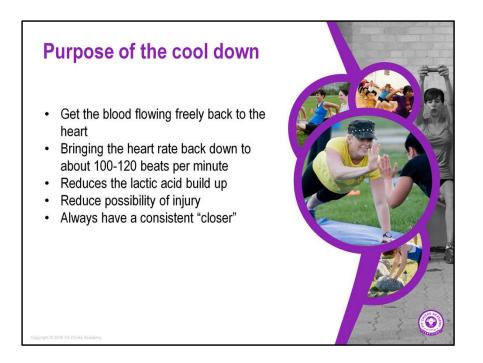








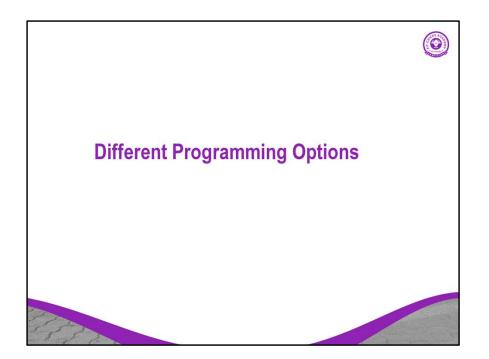
Cooling down may be most important for competitive athletes, such as marathoners, because it helps regulate blood flow. Cooling down doesn't appear to help reduce muscle stiffness and soreness after exercise, but more research is needed. After any workout—involving cardio or weights—your muscles are tired and begin breaking down. The immediate time after exercise is essential to muscle and tissue repair, strength building and overall recovery.



The purpose of the cool down is the reverse of the warm-up. At this point, your heart is jumping, and blood is pumping furiously through your muscles. You want your body to redirect the blood flow back to normal before you rush anything. You also want your body temperature to decrease before you hop into a hot or cold shower; otherwise, you risk fainting. Cooling down prevents your blood from pooling in one place, such as your legs.

When you suddenly stop exercising, your blood can quickly collect, which can lead to dizziness, nausea, and fainting. If you're really out of shape or at high risk for heart disease, skipping a cool down can place undue stress on your heart.



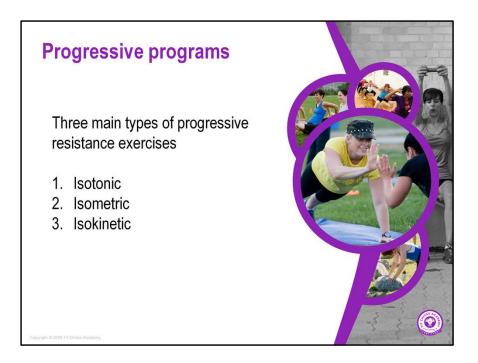






Progressive training means that you keep gradually increasing the weights you lift (over a period of weeks, months, and years), so you always experience a high degree of challenge in your training. In broader terms progressive training means changing various aspects of your training to increase the challenge, including distance, speed, duration, etc.

Different ways progressive training is used: Lifting the same load for increased distance (range of motion) Lifting the same load and volume with better form, more control, and less effort (efficiency) Lifting the same load for more reps (volume) Lifting heavier loads (intensity of load) Lifting the same load and volume with less rest time in between sets (density) Lifting a load with more speed and acceleration (intensity of effort) Doing more work in the same amount of time (density) Doing the same work in less amount of time (density) Doing more sets with the same load and reps (volume) Lifting the same load and volume more often throughout the week (frequency) Doing the same work while losing body mass (increased relative volume) Lifting the same load and volume and then extending the set past technical failure with forced reps, negatives, drop sets, static holds, rest pause, partial reps, or post-exhaustion (intensity of effort)



**Isotonic** is the most common resistance exercise, and involves the shortening and lengthening of muscles to cause movement. Isotonic exercises use resistance through a full range a motion, which is effective for muscle development, and involve both concentric and eccentric contractions.

Common types of isotonic exercises include; calisthenics, resistance machine exercises, free weight exercises, resistance bands, etc.

**Pros:** Mimic sports specific movements, enhances dynamic coordination, promotes strength gains

**Cons:** Requires equipment and or machines, requires knowledge of proper form and technique, may lead to soreness

**Isometric**, also known as static strength training and static endurance training, is a type of progressive resistance exercise that involves no movement. To perform isometric exercises, force is exerted against an immoveable object such as a wall or doorframe.

This type of exercises is most common in the rehabilitation setting or for those suffering from debilitating diseases, as isometric exercises are beneficial for maintaining, not so much building, strength.

**Pros:** Isometric exercises are safe because they do not involve any joint motion or change in the muscle length, can be done anywhere with little to no equipment, does not dramatically increase the heart rate, which is ideal for those with high blood pressure or heart problems

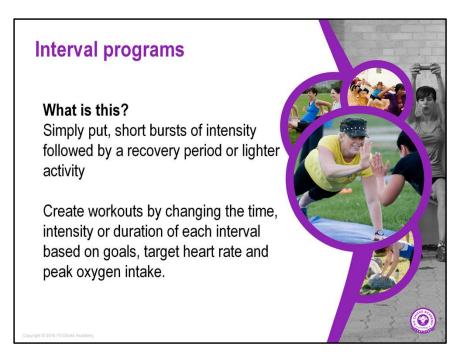
**Cons:** Doesn't effectively build strength, strength is only improved in one particular position instead of throughout the entire range of motion, sports movements are difficult to replicate

**Isokinetic** exercises are performed on machines that keep the variable resistance at a constant speed throughout the range of motion. The resistance provided by the machine matches the effort of the exerciser. This type of exercise is most common in the rehabilitation or sports training setting

**Pros:** Build strength through full range of motion, ideal for evaluation and rehabilitation, safe and less prone to soreness

**Cons:** Special equipment is required, sports movements are difficult to replicate, complicated to use (requires a little bit of training), cannot work all muscle groups

Ref: Leah Goettesch



Great article on how interval training is taking over the fitness industry: http://www.acefitness.org/blog/1498/aerobic-interval-training-and-moving-away-from

# Interval programs

### Pros:

- Burns more calories
- Improves aerobic capacity
- Nothing fancy required
- Keeps things interesting

#### Cons:

- Too intense for some people
- Not following the right flow can lead to injury
- Point of view on a workout

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Great article on how interval training is taking over the fitness industry: http://www.acefitness.org/blog/1498/aerobic-interval-training-and-moving-away-from



Difference between Intervals and HIIT? Difference between interval training and HIIT is the level of intensity that you are exuding. Intervals can be used for walking for example regular speed to power walk where as HIIT is performed at your maximum rate of perceived exertion for that time period so 9 out of 10.

High Intensity Interval Training (HIIT) is a system of organizing cardiorespiratory training which calls for repeated bouts of short duration, high-intensity exercise intervals intermingled with periods of lower intensity intervals of active recovery. On a 1-10 scale of perceived exertion, high intensity can be considered anything over an effort level of 7. When using max heart rate (MHR) as a guide, high intensity can be considered exercising above 80% of MHR. Modes of HIIT can include outdoor activities such as running or cycling, or using equipment such as treadmills, elliptical runners, stair-climbers or stationary bikes. HIIT training calls for challenging work-rates such as sprints (whether on a bicycle or running) for short time frames lasting from thirty seconds to two minutes.

### What is a typical HIIT session like?

A typical HIIT session would call for a warm-up of 5-10 minutes where the intensity gradually increases from a RPE of 3 to a RPE of 5. Once the body is warmed up, it is then time to begin the work intervals. The appropriate work to recovery ratio for HIIT

is 1 minute of work to every 2 to 3 minutes of active recovery. Staying active during the recovery period allows the muscles to remove the metabolic waste and produce more energy for the next bout of high intensity exercise. Start with a lower number of work intervals and work up to doing 10-12 high intensity work intervals.

An example of outdoor HIIT training would be running at the fastest pace possible on a track for 200 meters, then jogging at a slower pace for 400m (or twice the length of time required to run the 200 meters). An example of indoor HIIT training would be an indoor cycling class where the instructor has the class do hill climbs for two minutes working at a RPE of 7 or 8, followed by four minute flat road intervals working at an RPE of 4 or 5.

# What are the benefits of this kind of training?

One of the major benefits of HIIT is that using the appropriate work-to-recovery intervals can train the body how to become efficient at producing and using energy from the anaerobic energy system. This type of session can also train the body to effectively remove metabolic waste from the muscles between the work intervals. In addition, HIIT also serves as an effective way to increase VO2 max without having to run for long distances or periods of time. Due to the high level of intensity and the amount of time necessary to appropriately recover from the exercise session, it is recommended to do no more than two days of HIIT per week, allowing at least one full day of recovery between training sessions.

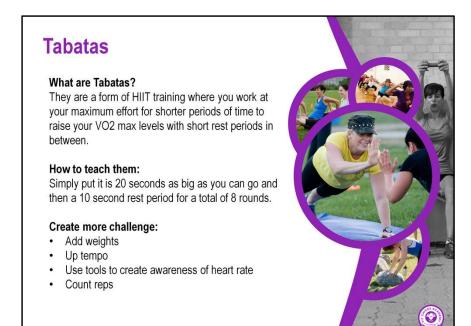
By Pete McCall MS

Common myths for HIIT:

- 1. Everyone can do it! This is untrue and true to some extent. You have to be careful and build up to the maximum rate of intensity. By offering levels and modifications you can protect your clients and have them work to their maximum effort without over doing it. For newbies to working out it is better to have them begin with lower intensity then build up to this type of workout.
- 2. HIIT is all you need to lose weight and stay fit. Research shows that while HIIT is beneficial for maximum calorie burn in a workout and post workout, it is not the only type of workout you should include. Having a well balanced plan of HIIT and strength training along with a healthy diet will maintain optimal results
- 3. More = better. Not true. HIIT is intense and your body needs to recover especially if you are truly doing this to your maximum rate of perceived exertion. So 3 x per week is ideal as research shows.
- 4. HITT is better than steady state cardio. They each have their own place in the fitness world and a study by Journal of sports medicine found that steady state does not in fact eat away at muscle gains and or jeoporiodze strength.



Using SMIT you are reaching your maximum level of intensity during the work periods and while resting with zero activity you allow your body to fully recover so that you are able to perform the next interval at the same level of intensity. This type of training will help to improve your endurance, speed, agility and sprinting performance.



## VO2 Max:

Fitness can be measured by the volume of oxygen you can consume while exercising at your maximum capacity.  $VO_2$  max is the maximum amount of oxygen in millilitres, one can use in one minute per kilogram of body weight. Those who are fit have higher  $VO_2$  max values and can exercise more intensely than those who are not as well conditioned. Numerous studies show that you can increase your  $VO_2$  max by working out at an intensity that raises your heart rate to between 65 and 85% of its maximum for at least 20 minutes three to five times a week (referenced in French & Long (2012)<sup>[8]</sup>). A mean value of  $VO_2$  max for male athletes is about 3.5 litres/minute and for female athletes it is about 2.7 litres/minute.

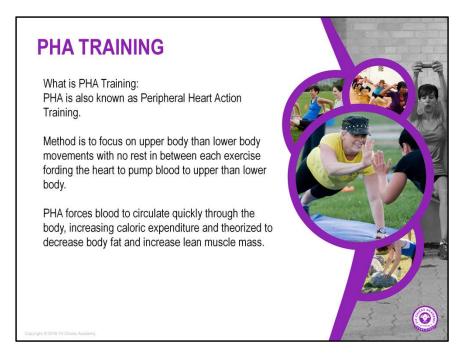
Awesome article on how they work, how to use them and why: http://fitness.mercola.com/sites/fitness/archive/2013/04/12/tabata-workout.aspx

#### And another awesome article:

http://breakingmuscle.com/strength-conditioning/the-tabata-revolution-explained-what-why-and-how-to-tabata

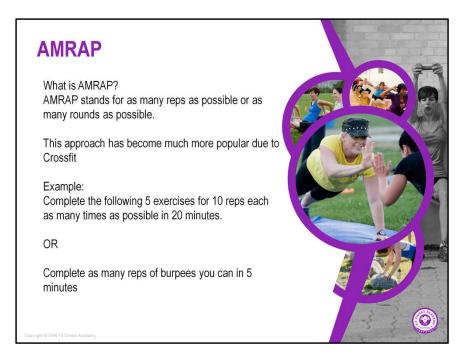


A fitness boot camp is a type of group physical training program conducted by gyms, personal trainers, and former military personnel. These programs are designed to build strength and fitness through a variety of intense group intervals over a 1 hour period of time



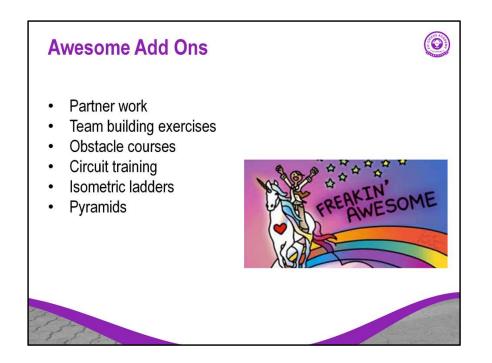
One great way to get the most out of your <u>program design</u> is to combine cardiovascular work with resistance training using a method called Peripheral Heart Action (PHA) Training. This method is similar to a regular circuit training method that keeps your client moving from one exercise to another with minimal to no rest between exercises. However, with PHA training, while you are moving from one exercise to another, you are focusing on alternating upper and lower body exercises.(1)

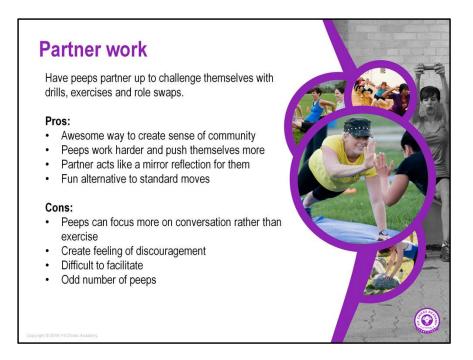
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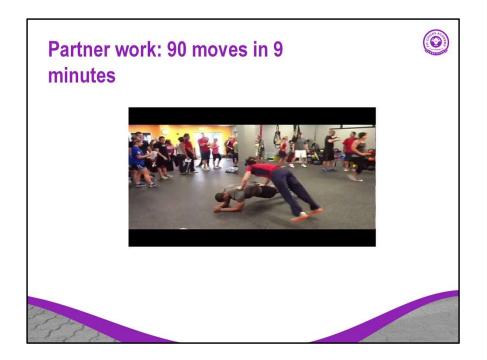
Ref: https://www.verywellfit.com/everything-you-need-to-know-about-amrap-workouts-4156872







Awesome article with 35 kick booty ideas for partner work: http://greatist.com/fitness/35-kick-ass-partner-exercises



https://www.youtube.com/watch?v=9hwW1SPLH8s



Benefits of group exercise:

Shawn Dolan, Ph.D., R.D., CSSD

As kids, we loved to get together to play with our friends. As teenagers, our world revolved around our friends; oftentimes, our friends dictated our choice of activities. As adults, we still enjoy being active with friends, but don't always feel like we have the time or opportunities to do so. Group exercise provides us with an opportunity to feel young again and be physically active with others.

Group exercise is typically described as exercise performed by a group of individuals led by an instructor. A variety of group exercise formats exist, including (but not limited to) aerobics and dance choreographed to music, BOSU, core conditioning, Pilates, yoga, muscle conditioning, step, indoor cycling, kickboxing, sculpting, fall prevention and boot camp. Your choice of classes depends on the club or studio you attend, the expertise of the instructors, and the amount of time you have. Group exercise offers a variety of benefits you might miss out on if you choose to work out on your own. Some of the benefits include exposure to a social and fun environment, a safe and effectively designed workout, a consistent exercise schedule, an accountability factor for participating in exercise, and a workout that requires no prior exercise knowledge or experience. Let's take a look at how these benefits might apply to you. A common reason given for quitting an exercise program is boredom. A variety of class formats will keep you motivated and interested, as well as give you different instructor styles, music selection, and interaction with other participants. For many, an hour-long workout goes by very quickly when there is music playing and you are trying new exercises. People stay interested because of the social atmosphere provided by group exercise. This offers camaraderie and accountability among participants, as well as between participants and instructor.

Most people know exercise is good for them and want to begin exercising. However, they do not know the first step to take. They are bombarded with urgent messages from the media to exercise, but receive little guidance on how to initiate that process. This can be a very overwhelming task, especially when our lives are hectic. Group exercise offers a workout for all levels, ranging from beginner to advanced. Participants do not need to know how to develop a safe and effective workout or which machines to use or for how long; it is already done for them. They simply have to show up with a positive attitude, participate, and most importantly, have fun. An exercise class structured with a purpose can be beneficial for people with limited knowledge about safe and effective exercise programming. An appropriately designed class includes warm-up, cool-down and flexibility in addition to the conditioning section. When people exercise on their own, they often skip portions of a workout they know less about or are not their favorite to perform. Furthermore, the fitness professional is not only designing the components of the workout, but also the intensity, so the class is designed appropriately to improve cardiorespiratory and muscular fitness. The fitness professional can also serve as a resource for class participants and encourage them to engage in other healthy behaviors outside of class.

Many people quit an exercise program because of time constraints. Participating in group exercise may help overcome this obstacle. Some facilities offer 30- and 45-minute classes for individuals with limited time. In addition, the consistency in scheduling offered by group exercise programs allows participants to choose a time and schedule it in their planner as they do other daily activities.

Lastly, group exercise appeals to many people because of its diversity. Traditionally, group exercise was available inside a fitness facility in the format of dance choreographed to music. While this still exists, many non-traditional group exercise formats are emerging, some even outside. There are boot camps at your local park, yoga on the beach, ski conditioning at the soccer field, trekking on the bike trails, stroller-walking classes in your neighborhood, and Latin dance at the local recreation facility. Regardless of your passion or interest, what is most important is to move. Group exercise offers an outlet for people to do this while having fun!



http://bootcampideas.com/t/teambuilding/



Circuit Training is a form of body conditioning or resistance training using high-intensity aerobics. It targets strength building and muscular endurance. An exercise "circuit" is one completion of all prescribed exercises in the program. When one circuit is complete, one begins the first exercise again for the next circuit. Traditionally, the time between exercises in circuit training is short, often with rapid movement to the next exercise.

Circuit training is a method of resistance training, or weight training, that maximizes the volume of work

done in a short period of time. Circuit training is a great tool to use for people who are interested in weight loss, muscle gain and overall strength increases. Circuit training squashes common excuses that people use for not exercising because it takes little time, is action packed, does not need to be done everyday, and it can be personalized.

## **Circuit Training Basics**

Circuit training consists of performing multiple exercises on multiple body parts in a row with little rest in between exertions. The two most basic types of circuit training are horizontal training and vertical training. In horizontal training, all sets of one exercise are performed before a person moves on to the next exercise. In vertical training, one set of every different type of exercise is performed before returning to an exercise for the second time.

The amount of weight that a person lifts during a circuit training session can vary between sets. A person can start with light weights and work up to heavier weights (increasing pyramid) or can start with heavy weights and regress to lighter weights (decreasing pyramid). The most important component of circuit training is to take little rest in between sets, whether of the same or different exercises. **Circuit Training Benefits** Due to the lack of rest that circuit training demands, exercisers maintain elevated heart rates for the entire

## period of exercise. The combination of weight training and increased cardiovascular effort makes circuit training a beneficial type of cross training. The exerciser gains muscle through the resistance training. The exerciser increases his/her cardiovascular endurance during the

slightly elevated heart rate that is maintained in between sets and throughout the overall program. The exerciser burns high amounts of calories during the high exertion periods of his/her sets.

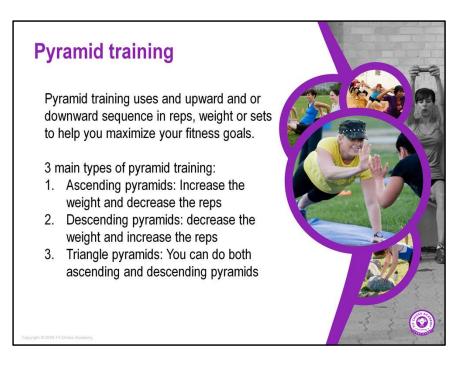
Circuit training is also a convenient way to exercise. It maximizes the total exercise volume (number of sets, repetitions, and amount of weight) completed in a period of time. Exercises are completed in a row, and therefore, the time spent exercising is condensed. Separate cardiovascular training is not necessary. All body parts are trained in one session, and therefore, exercisers do not need to work out everyday.

## **Long Run Benefits**

Circuit training is a type of interval training. Interval training is a great way to increase the body's ability to burn calories when it is at rest. The exerciser's heart rate goes up very high, returns to a lower, but still elevated, state, and then goes up very high again. At no point during circuit training does the heart rate return to its resting rate. Circuit training, and interval training overall, increases the amount of oxygen that a person consumes post exercise, and therefore, increases the number of calories that a person burns throughout the day. It can be used to achieve an increase in lean body mass and a decrease in weight.

Samantha Kopf - National Academy of Sports Medicine Certified Personal Trainer

## <text><text><text>



Ascending Pyramids: Increase the weight and decrease

the reps for each set.

Set 1 – light weight: 12-16 reps

Set 2 – light/medium weight: 10-12 reps

Set 3 – medium weight: 8-10 reps

Set 4 – heavy weight: 4-6 reps

**Descending Pyramids**: Decrease the weight and increase the reps with each set.

Set 1 – heavy weight: 4-6 reps

Set 2 – medium weight: 8-10 reps

Set 3 – light/medium weight: 10-12 reps

Set 4 – light weight 12-16 reps

<u>**Triangle Pyramids</u>**: With this technique you do both ascending and descending pyramids.</u>

- Set 1 light weight: 12-16 reps
- Set 2 light/medium weight: 10-12 reps
- Set 3 medium: 8-10 reps
- Set 4 heavy 4-6 reps
- Set 5 medium weight: 8-10 reps
- Set 6 light/medium weight: 10-12 reps
- Set 7 light weight: 12-16 reps



Example of obstacle course: Start do 5 push ups Next pylon complete 20 squats Next pylon complete 50 jumping jacks Next pylon complete 10 burpees Run back to start and complete AMRAP for 10 minutes

